



# 5 Steps to Creating Your Own Income Manifesting Tool



*Debbie Delgado*  
The Entrepreneur Launcher

*Launching you OUT of Illusion and INTO Your Truth!*

# About the Author

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## *Meet Debbie Delgado, The Entrepreneur Launcher*



Debbie Delgado, founder of The Entrepreneur Launcher – Launching You OUT of Your Illusion and INTO Your Truth -- helps talented women discover the **truth** about what’s holding them back in their lives and businesses and move from unhappily struggling to pay their bills to earning what they’re worth – in a way that’s truly authentic for them!

It’s downright painful to do “all the right things” in your business but not get the results you want. Debbie not only helps you *uncover*, *appreciate* and **express** the gifts you bring to the world, but also overcome the mysterious energetic blocks that keep you from *DOing* your life and business in a way that creates the abundance you desire.

Known for her gifts of seeing quickly what is truly holding people back, not being afraid to tell people the truth, and helping people get out of their own way, Debbie has helped thousands of entrepreneurs and “*wantrepreneuers*” through her coaching, Soul Realignment and Manifesting Design programs, workshops, audio programs, and “Your Business Matters!” e-zine.

Debbie is one of the top 5% earners in the coaching industry, and is sought out by the most successful coaches in the Personal Growth and Business Coaching industry for her sales and coaching skills.

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# CLUES AND PATTERNS

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I'm thrilled to share with you a tool I've been using with my clients for quite some time now. The more I study, personally experience, and help my clients grow their own income and impact, the more I see what a **truly individual process** it is!

There are *clues* that can help you discover your own personal secrets to success. But most people keep themselves so busy in their lives and businesses that they never slow down long enough to pay attention to them!

So, I'd like to give you an opportunity to do that for yourself right now.

If you were to take a look back on your own life and business journey, you would see some important *patterns*.

Yes, there is a *pattern* to the results you have produced for yourself – both the *wanted* results and the *unwanted* ones!

# CLUES AND PATTERNS

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I first used this process myself back in 2009. I had my heart set on being the keynote speaker for a local women's conference. I had never done a keynote before, much less been paid for one. To my surprise and delight, I manifested this goal, and I did it more easily and quickly than I would have expected! I not only was offered the keynote speaker spot, but was paid \$3,500 to do it! At that time, that was the biggest single payment I had ever received in my business.

As I looked back on that event, I **discovered that the 5 things I did were something I could replicate over and over again anytime I really wanted something.** And looking at them now, they still hold true today.

Using the next 5 steps you will easily create your own income manifesting tool.

Grab paper and a pen, and let's get started!

# STEP #1 - IDENTIFY YOUR PROUDEST ACHIEVEMENT

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Think back to your absolute proudest achievement in your life or business. **Write it down at the top of a piece of paper.**

I know, this may feel like one of the most commonly asked interview questions used by employers across the world, but trust me, once you have this on paper you'll be well on your way to creating your own manifesting tool.

So think about it, what is your proudest achievement?

# STEP #2- PROCESS

Think back to the **process** of achieving that result you just wrote down.

Go all the way back to when you had the idea that you wanted to achieve it.



# STEP #3- IDENTIFY

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**The next step is to identify your 5 strategies.**

Look at the achievement you wrote down, give yourself three nice, deep breaths, and ask yourself this question:

- What were the 5 most important things I did leading up to that result?

**No censoring!**

Write them down.



## SELF-CENSORING

Maybe you didn't want to admit it, but the fear of criticism or rejection stopped you from being honest. None of these tools will work if you aren't being who you need to be.

You want something different than most people have. You want an extraordinary life and business. You want to make a real difference and serve in a big way.

You will never do that if you are thinking the way most people think. You'll never get it if you hold the same limiting beliefs that most people hold. You must be willing to BE different than most. You must BE the extraordinary results you want.



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Are you 100% sure you didn't censor yourself in the last step?

# STEP #4- GATHER EVIDENCE

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Now it's time to gather evidence.

- Think about two other big successes you've had in your life or business.
- Write them down.
- Now look at your list of 5 under your first achievement.
- How did you incorporate those same 5 things into these other two successes?

You will see some amazing patterns start to emerge here.

# STEP #5- TAKE ACTION

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You're on a roll! Step 5 is the most important step to manifesting more.

## **Take Action!**

Ask yourself what it would look like to apply those same 5 strategies to something you want to achieve now.

And **do** it!

# CONCLUSION

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Congratulations! You have just created a tool for yourself – 5 success factors that are important to your personal manifesting process! If you followed my instructions carefully and apply those same 5 ways of being/thinking/acting into your next goal, you are more likely to achieve it!

Share your next goal and how you plan to achieve it on our [Facebook](#) page.

If you feel like you could use some help creating scroll to the next page for your next step!

# I'd like help creating MORE...

Need to get clear on your next steps?

Click for a 20 minute complimentary  
strategy call with Debbie:

[SIGN UP FOR A CALL](#)

